

June 28, 2016

Report To: Mayor & Council

From: Doug Brown, Manager of Operations & Facilities

SUBJECT: Tender 16-OF-12 - Supply of $\frac{3}{4}$ Ton Truck c/w 8 foot Snowplow


As you are aware the approved 2016 capital budget included the purchase of one $\frac{3}{4}$ ton truck complete with short box and 8 foot straight blade snow plow system. The existing 2007 $\frac{3}{4}$ ton Chevy truck c/w 1997 western snowplow will be traded in against the new snow plow truck. This new $\frac{3}{4}$ snow plow truck will be used in the Parks & Cemeteries area. The total approved capital budget is \$49,000. Tender packages were hand delivered on May 27, 2016 to the local dealers (Dodge, GMC and Ford). The tender call was advertised on June 1st and 2nd, 2016 in the Fort Frances Times with the tender closing on Tuesday, June 28, 2016 at 2:00 p.m. The tender documents and specifications were developed to be generic in nature. This practice ensures that all three (3) main truck manufacturers (Dodge, GMC and Ford) could meet the specifications and that the Town could select the low tender.

There were 3 tenders submitted from 3 different suppliers/dealers. All three of the $\frac{3}{4}$ ton trucks tendered did not meet all the tender specifications. Please find attached a spreadsheet outlining the tender results and details where each tendered $\frac{3}{4}$ ton truck did not meet the required specifications.

The Operations & Facilities Executive Committee recommends the following;

- 1) That the one (1) $\frac{3}{4}$ ton truck c/w boss snow plow system known as truck 3.3.1 less the trade-in value of the 2007 Chev $\frac{3}{4}$ ton truck c/w 1997 western snow plow model No. 60390 known as truck 3.3.2 in the tender documents 16-OF-12 be awarded to West End Motors at a total cost of \$45,200 (all taxes included).

Respectfully Submitted
Operations & Facilities Division



Doug Brown, P. Eng.

Council approval of this report will ensure the following;

1. That the one (1) $\frac{3}{4}$ ton truck c/w boss snow plow system known as truck 3.3.1 less the trade-in value of the 2007 Chev 3/3 ton truck c/w 1997 western snow plow model No. 60390 known as truck 3.3.2 in the tender documents 16-OF-12 be awarded to West End Motors at a total cost of \$45,200.00 (all taxes included).

June 28, 2016- Tender No. 16-OF-12
Total Budget \$ 49,000

1- 3/4 Ton Truck - 4 wheeled drive, four door truck c/w short box and 8 foot straight snow

	Westend Motors Inc.	Sunset Country Ford	MacDonald Motors Ltd.
Unit Price	\$44,000.00	\$49,425.00	\$47,791.00
Trade-in of 2007 chevy c/w snow plow	-\$4,000.00	-\$6,000.00	-\$2,500.00
Subtotal	\$40,000.00	\$43,425.00	\$45,291.00
HST	\$5,200.00	\$5,645.25	\$5,887.83
Total	\$45,200.00	\$49,070.25	\$51,178.83
Net Cost to Town	\$40,704.00	\$44,189.28	\$46,088.12
Difference from low bid		\$3,870.25	\$5,978.83

			No, Body not all steel construction, didn't specify blade material, 6 speed transmission, No Brochure & pictures of vehicle, Service & Operator's manual not available, No line or chasis card available
	No, Body not all steel construction aluminum hood, 6 speed transmission, Service manual not available can not obtained information directly from dealer.	No, Body not all steel construction military grade aluminum body panels, 6 speed transmission, no brochure available 2017 model, Service manual not available	
Meets tender specifications			
8 foot snow plow manufacturer Model	Boss Super Duty 8 foot steel	Boss Super Duty 8 foot steel	Boss Super Duty 8 foot unknown
Blade Material			
Total Budget	\$49,000.00	\$49,000.00	\$49,000.00
Total Cost to the Town	\$40,704.00	\$44,189.28	\$46,088.12
Saving	\$8,296.00	\$4,810.72	\$2,911.88