



## REPORT

**TO:** Community Services Executive Committee

**FROM:** Jason Kabel, Community Services Division Manager

**DATE:** May 3, 2019

**RE:** **Rainy Lake Gymnastics Academy Proposal**

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### Background

At the regular Community Services Executive Committee Meeting on April 1, 2019, the committee gave direction to engage with the 908 Rainy Lake Air Cadets (RLAC) and the Rainy Lake Gymnastics Academy (RLGA) to determine if a compromise for shared auditorium use could be feasible.

After discussions and meetings, the revised proposal from the RLGA (attached) is as follows:

1. Term of Rent – 2 year term
2. Rent – based on regular user from user fee schedule for the Town of Fort Frances \$32.35 per hour. The Proposed Schedule is a draft only and once the Sportsplex is firm on programming for the year, we can tailor the schedule. Base income will be \$32.35 per hour x 15 hours (taking out Sunday completely we are losing that morning for class) = \$485.25 plus HST per week x 4 weeks in a month = \$1941.00 = \$15,528.00 plus HST in revenue for the Town at the very least. Ideally we would like to have closer to 20 hours a week, but that schedule can't be confirmed at this time.  
Registration numbers for us will have an impact obviously.
3. Scheduling – we are more than happy to work with the scheduler of the auditorium to ensure the classes that are offered by the Town can be accommodated. We will do this for the Fall (September –December) and again for the Winter (January – April) seasons. Ideally this can be completed no later than August 1st of the year to ensure we are able to generate a schedule to accommodate athletes registered for our classes.
4. Pre-Scheduled Events – These events are already scheduled for the 2019-2020 year. You can see from the schedule that we have accommodated those events by taking down our equipment for those events. Ideally we would like to not have more than what is already scheduled for this season. If we did have the Saturday/Sunday morning time available we would have class run all day Saturday and a few hours on Sunday morning prior to taking equipment down for the Air Cadets.
5. Air Cadets – We would like to see if the Air Cadets would agree to having us take our equipment down once a week instead of each time they practice. We feel that this would be a good compromise. We propose to take the equipment down for their practices on Sunday afternoons.

## Auditorium Usage Summary

	3-Year Average		
	JAN-APR	MAY-AUG	SEP-DEC
Weddings/Socials	3.33	6.67	7
Air Cadets (Sun 12-4 & Wed 6:30-9:30)	27	6.67	17
Meetings/Other	7.67	7	3
<b>TOTAL # of bookings*</b>	<b>38</b>	<b>20.33</b>	<b>27</b>

\*Booking numbers do not represent fitness class bookings that the MSC operates that RLGA proposes to work around.

## Revenue Scope

	RLGA proposed	Existing Usage 3 year average
JAN-APR + SEP-DEC	~ \$15,528	\$9,954.37
MAY-AUG	\$0	\$4,960.65
<b>TOTAL</b>	<b>~ \$15,528</b>	<b>\$14,915.02</b>

## Recommendation

Determine if a modification to the existing facility usage is appropriate to accommodate the Rainy Lake Gymnastics Academy request.

Respectfully Submitted,



Jason Kabel