

July 3rd, 2015

Report To: Mayor & Council

From: Doug Brown, Manager of Operations & Facilities

**SUBJECT: Tender 15-OF- 06 - Supply of New Heavy Duty Mechanical Broom Sweeper and Trade-in of 2001 Elgin Whirlwind Vacuum Truck**

As you are aware the approved 2015 capital budget included the purchase of one (1) new Heavy Duty Mechanical Broom Sweeper for the Public Works Area of the Operations & Facilities Division. The total capital budget is \$ 325,000.

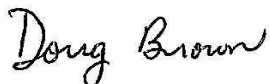
The tender call was advertised on April 22, 2015 in the Fort Frances Times with the tender closing on Tuesday, June 23, 2015 at 2:00 p.m. The tender documents and specifications were developed to be generic in nature to ensure all broom sweeper manufacturers (Elgin & Badger) could meet the specifications and that the Town could select the low tender. Two tender specifications were distributed with 4 tender bids being submitted.

Please find attached an administration report prepared by Milt Strachan, Transportation Superintendent outlining the results of the tenders received. Spreadsheet No. 1 is a summary of the results of the tender. The sweeper will be delivered in 140 to 168 days prior to the 2016 road sweeping activity once the Town issues a purchase order to the supplier. The net cost to the Town is \$314,753.86, which is \$10,246.14 below the approved budget.

The Operations & Facilities Executive Committee recommends the following;

- 1) That one (1) Sweeper Broom as outlined in the tender documents 15-OF-06 be awarded to tender bidder, Joe Johnson Equipment Inc. at a total cost of \$349,520.30 (all taxes included).

Respectfully Submitted  
Operations & Facilities Division



Doug Brown, P. Eng.  
Operations and Facilities Manager

**Council approval of this report will ensure the following;**

- 1) That one (1) Sweeper Broom as outlined in the tender documents 15-OF-06  
Be awarded to tender bidder, Joe Johnson Equipment Inc. at a total cost  
Of \$349,520.30 ( all taxes included).

2015Junesweeperbroom

June 30, 2015

Report To: Doug Brown, Manager of Operations and Facilities

From: Milt Strachan, Transportation Superintendent

**SUBJECT: Tender 15-OF- 06 – Supply and Delivery of one (1) New Heavy Duty Mechanical Broom Sweeper**

The tender closed on June 23, 2015. There were four (4) bids received. All four bids were submitted by Joe Johnson Equipment Inc. out of West St. Paul, Manitoba.

All four sweepers meet the specifications, but bids C and D are used ( Lease Returns). For the difference in pricing from the “new” bids in A and B, I don’t think we should entertain buying a used sweeper.

Bids A and B are identical in all specifications. The price difference being that for Bid A, we can get a chassis built in Winnipeg for less cost but because of supply and demand will have to wait 280 to 295 days for delivery. The chassis in Bid B is a factory built chassis from Peterbilt. The price is higher but the delivery time is 140-168 days. It is my recommendation that we go with Bid B at a little higher cost but we will have the new sweeper in time for our next sweeping season.

I also recommend that we take the trade in value of \$10,000.00. I don’t think anybody in the area would pay that much for it although it would be handy to have a back up on occasion, the maintenance costs are quite high and we don’t really have anywhere to store it other than out in the elements.

Respectfully Submitted

Milton Strachan  
Transportation Superintendent

**Spreadsheet #1 - Tender No. 15-OF-06 - Results - New Heavy Duty Mechanical Broom  
Sweeper  
June 23, 2015**

Equipment Description	Joe Johnson Equipment				Joe Johnson Equipment				Joe Johnson Equipment			
	A		B		C		D					
Manufacturer	Elgin		Elgin		Elgin		Elgin					
Model	Eagle		Eagle		2014 Eagle		2015 Eagle					
					Used		Used					
New Broom Sweeper	\$311,573.00		\$319,310.00		\$277,900.00		\$299,777.00					
Trade-in of 2001-Existing Elgin Whirlwind Sweeper	(\$10,000.00)		(\$10,000.00)		(\$10,000.00)		(\$10,000.00)					
Subtotal	\$301,573.00		\$309,310.00		\$267,900.00		\$289,777.00					
HST	\$39,204.49		\$40,210.30		\$34,827.00		\$37,671.01					
Total Price (includes all taxes)	\$340,777.49		\$349,520.30		\$302,727.00		\$327,448.01					

<b>Net Cost to the Town New Loader</b>	<b>\$306,880.68</b>	<b>\$314,753.86</b>	<b>\$272,615.04</b>	<b>\$294,877.08</b>
2015 Budgeted Amount	\$325,000.00	\$325,000.00	\$325,000.00	\$325,000.00
Over/Under Budget By	(\$18,119.32)	(\$10,246.14)	(\$52,384.96)	(\$30,122.92)
Difference from Low bidder	\$34,265.64	\$42,138.82	\$0.00	\$22,262.04
Delivery Date from issuance of a Purchase Order # by Town	280 to 295 days	140 to 168 days	21 to 30 days	21 to 30 days