

February 14, 2019

Lisa Slomke
Clerk
Corporation of the Town of Fort Frances
320 Portage Ave
Fort Frances, ON P9A 3P9

RE: Parking Passes 2019

Dear Ms. Slomke,

We have received the Town's invoice (attached) for Gillons Insurance in the amount of \$8,814 for 13 parking spots. We would like to negotiate this price.

The average Gillons employee will only use a parking spot for 200 days a year. The amount charged per day from the meter is \$2.00 and includes tax. If we simply paid at the meter every day, the total cost would be \$5,200 per year (13 spots X \$2/spot/day x 200 days). Gillons could provide \$400 to each of the 13 employees for the year and then it would be their responsibility to pay at the meter. This would save Gillons \$3,614 and would be a better alternative than paying this invoice.

However, we think it would be mutually beneficial for Gillons to keep the Town parking spots, but pay less than \$5,200. The Town would receive its money upfront and in full at the beginning of each year. You would not have to spend time and resources "policing" the parking spots. From our point of view, Gillons employees would not have the inconvenience of carrying around change to pay at the meter.

I am proposing that Gillons pays \$4,000 per year plus tax, for a total of \$4,520.

Please consider this request. We thank you for your time and for the parking spots provided by the Town to Gillons for the past few years. We hope we can continue to use them!

Sincerely,



Trevor Fitzgerald, CAIB, BBA
Chief Financial Officer

Gillons Insurance Brokers Ltd
326 Church Street, Fort Frances, ON





Customer ID	GILLO0001
INVOICE	IVC0000005071
Type	
Date	2019-01-29
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Bill to:

GILLONS INSURANCE BROKERS LTD
326 CHURCH STREET
FORT FRANCES ON P9A 1E1

Purchase Order ID		Payment Terms ID			
BYL		Net 30			
Item Number	Description	Quantity	U Of M	Unit Price	Ext. Price
PARKING	13 STALLS FOR 2019	13	Each	\$600.00	\$7,800.00
				Subtotal	\$7,800.00
				Misc	\$0.00
				Tax	\$1,014.00
				Freight	\$0.00
				Trade Discount	\$0.00
				Total	\$8,814.00