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July 30, 2020

360871-P

Town of Fort Frances
320 Portage Avenue
Fort Frances, Ontario
P9A 3P9

Attention: Travis Rob, P.Eng.

**Re: 2020 Kings Highway Widening & Storm Sewer Improvements
Tender No.20-OF-11
Tender Recommendation**

Tenders for the above project were received by the Town of Fort Frances, via fax transmittal (with the exception of the George Armstrong Co. Limited tender was submitted in hard copy), on or before 2:00 pm (CDT) on Tuesday, July 28th, 2020. Four (4) tenders were received, and are listed below in ascending order:

<u>Tenderer</u>	<u>Tender Price</u>
1) George Armstrong Co. Limited (GACL)	\$2,034,823.21
2) Tom Veert Contracting Limited (TVCL)	\$2,301,622.46
3) PNI Contracting	\$2,511,103.93
4) Makkinga Contractors & Equipment Rental	\$2,788,336.02

The above tender prices include H.S.T. The Tenders were checked arithmetically and were all found to be correct.

TENDER IRREGULARITIES

A review of the tenders was undertaken. All of the four (4) tenderers submitted a Bid Bond in the amount of 10% of the Tender Price and an Agreement to Bond and/or Consent of Surety. All tenderers included completed Forms A, B, C, D, E and F of the Tender documents.

REVIEW OF TENDER PRICES

A review of the tender prices submitted by the tenderers was undertaken. GACL tender pricing was generally overall lower than the other tenderers. Items relating to asphalt, granulars, concrete, storm sewer and mobilization/demobilization, account for a significant price difference between the other tenderers.

Overall, the low tenderer has indicated they are comfortable with the price submitted.

The engineers estimate for this project was approximately 20% higher than the lowest submitted tender and the lowest bidder was approximately 12% lower than the 2nd lowest bidder.

360871, Rev. A

LOW TENDERER'S QUALIFICATIONS

GACL is a reputable local general contractor that has been delivering expertise to both public and private sector clients throughout Northwestern Ontario. They have completed numerous road reconstruction/underground infrastructure projects for various clients including the Town of Fort Frances in the recent past.

GACL is proposing to carry out the majority of the work with their own forces which includes all the excavation, grading, pipe works and landscaping. GACL has stated that all asphalt works will be completed by Pioneer Construction and concrete works will be completed by NST Construction.

PROPOSED PROJECT SCHEDULE

This Contract includes a completion date of August 15, 2021.

GACL has indicated that they intend on installing the storm sewer main and catch basins on the south side of the project this year, with all other items commencing in the spring of 2021. GACL stated that they will have dedicated crews working onsite throughout the Contract and do not anticipate any issues meeting the specified completion date of August 15, 2021.

RECOMMENDATION

We therefore recommend that the Contract be awarded to George Armstrong Co. Limited in the amount of \$2,034,823.21 (including H.S.T). This amount includes a contingency amounts for \$150,000 that will not be spent without authorization from the Town of Fort Frances.

With this report we are enclosing a spreadsheet showing a comparison of the tender prices and the engineer's estimate.

Yours very truly,



Joseph De Luca, P. Eng.
Senior Project Engineer
Encl.