

April 21, 2021
Ref. No. JML2019066

Town of Fort Frances
320 Portage Avenue
Fort Frances, ON P9A 3P9

Attention: Adam Mitchell
Asset Management Coordinator

Reference: **Letter of Recommendation for Award of Tender**
Tender No. 21-OF-06
Roofing Replacement at the Memorial Sports Centre

Dear Adam:

We have reviewed the tenders received by the Town of Fort Frances on April 20, 2021 for the Roofing Replacement at the Memorial Sport Centre. A tender comparison of the bids received is shown below.

A summary of the bidders, bid results and required submittals are as follows (HST Excluded):

Contractor	Lump Sum Price	Completed Schedule 1	Bid Bond
Lakehead Roofing	\$ 2,071,000.00	Yes	Yes
Rugged Air Industries	\$ 2,415,784.00	Yes	Yes
Tom Jones Corporation	\$ 1,686,100.00	Yes	Yes

Since Tom Jones Corporation submitted the lowest tender, we have focused our evaluation on their tender. Their tender submission has been done in general conformance with the requirements outlined in the tender documents. They have indicated they received all four (4) Addenda issued during the tender period.

Neither Tom Jones nor any of its proposed subcontractors are members of the Canadian Roofing Contractors Association (CRCA). In accordance with Addendum 4, they are required to submit preliminary details (supplier/manufacturer) of their proposed roofing system and certification from the manufacturer/supplier. This additional submittal applies to the EPDM roof and the Metal roof.

We had a discussion with Mr. Casey Bishop, C.Tech., CEC, Civil Project Manager/Estimator, to discuss their bid. Mr. Bishop explained that Tom Jones Corporation currently has the manpower necessary to successfully complete the entire project by December 31, 2021. Tom Jones Corporation intends to commence work shortly after a Purchase Order is issued by The Town of Fort Frances.

Mr. Bishop commented they are comfortable with their pricing, they were satisfied that there were no errors or omissions in their pricing, and they do not foresee any obvious or significant 'extras' arising from the tender documents.

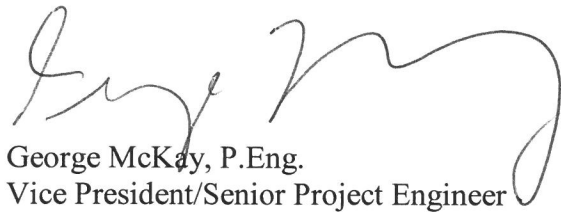
Based upon our review of Tom Jones Corporation's tender submission, our discussion with Casey Bishop, their experience in similar projects, their proposed manpower, and their commitment to schedule, we feel they can successfully complete the entire project by December 31, 2021.

Therefore, we recommend Tom Jones Corporation be awarded the 'Roofing Replacement Memorial Sports Centre' project for the Total Contract Price (excluding HST) of **\$ 1,686,100.00** (one million six hundred and eighty-six thousand one hundred dollars). This recommendation is contingent on submittal of preliminary roofing details and subcontractor certification.

We trust this letter is satisfactory. Please contact the undersigned if you have any comments or wish to further discuss our recommendation.

Best regards,

JML Engineering Ltd.



George McKay, P.Eng.
Vice President/Senior Project Engineer

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JML ENGINEERING LTD.