

March 31, 2015

Report To: Mayor & Council

From: Doug Brown, Manager of Operations & Facilities

**SUBJECT: Tender 15-OF-09 - Supply of Three Pick Up Trucks**

As you are aware the approved 2015 capital budget included the purchase of three ½ ton trucks; one (1) pick-up truck for the Parks Area, and one (1) pick-up truck for the Public Works Area of the Operations & Facilities Division and one (1) pick-up truck for the Community Service Division. The total approved capital budget is \$106,000. Tender packages were hand delivered on February 23, 2015 to the local dealers (Dodge, GMC and Ford). The tender call was advertised on February 25, 2015 in the Fort Frances Times with the tender closing on Tuesday, March 31st, 2015 at 2:00 p.m. The tender documents and specifications were developed to be generic in nature to ensure all three (3) main truck manufacturers (Dodge, GMC and Ford) could meet the specifications and that the Town could select the low tender.

There were 4 tenders submitted from 4 different suppliers for each pick-up 3.3.1 truck and one supplier provided two bids for 3.3.2 truck; one for a super crew cab (full size doors) and another for a quad cab (smaller rear doors) arrangement. All four of the pick-up trucks tendered did not meet all the tender specifications for 3.3.1 truck and all five of the pick-up trucks tendered did not meet all the tender specifications for 3.3.2 truck. Please find attached a spreadsheet outlining the tender results and details where each tendered pick-up truck did not meet the required specifications. Also the Dryden GMC Ltd. HST amount is less than 13 % by \$16.25 and is reduced from the HST total as the licencing fee is not taxable.

The Operations and Facilities Executive Committee recommends the following;

- 1) That the one (1) ½ ton pick up truck known as truck 3.3.1 as outlined in the tender documents 15-OF-09 (2-wheeled drive, four doors) be awarded to Jim MacDonald Motors Ltd. at a total cost of \$28,803.70 (all taxes included).
- 2) That the two (2) ½ ton pick up trucks known as truck 3.3.2 as outlined in the tender documents 15-OF-09 (4-wheeled drive, four doors (quad cab) be awarded to Jim MacDonald Motors Ltd. at a total cost of \$56,279.39 (all taxes included).

Respectfully Submitted  
Operations & Facilities Division



Doug Brown, P. Eng.  
Operations and Facilities Manager

**Council approval of this report will ensure the following;**

- 1) That the one (1) ½ ton pick up truck known as truck 3.3.1 as outlined in the tender documents 15-OF-09 (2-wheeled drive, four doors) be awarded to Jim MacDonald Motors Ltd. at a total cost of \$28,803.70 (all taxes included).
- 2) That the two (2) ½ ton pick up trucks known as truck 3.3.2 as outlined in the tender documents 15-OF-09 (4-wheeled drive, four doors (quad cab) be awarded to Jim MacDonald Motors Ltd. at a total cost of \$56,279.39 (all taxes included).

1- 1/2 Ton- 2 wheeled drive, four door truck (3.3.1 truck)

	Dryden	MacDonald	Sunset Country	Westend	Westend
	Chevrolet Buick				
	GMC Ltd.	Motors Ltd.	Ford	Motors Inc.	Motors Inc.
Unit Price	\$26,262.08	\$25,490.00	\$30,707.00	\$26,900.00	
HST	\$3,397.82	\$3,313.70	\$3,991.91	\$3,497.00	
Total	\$29,659.90	\$28,803.70	\$34,698.91	\$30,397.00	
Net Cost	\$26,724.29	\$25,938.62	\$31,247.44	\$27,373.44	
to Town					
Difference from low bid	\$856.20		\$5,895.21	\$1,593.30	

			No, Body not all steel construction military grade aluminum body panels, keyless entry with only 2 keys (lazer cut keys available at a cost), No tow hooks. 6 speed transmission, 4 wheel discs brakes with ABS, Battery undersized ,Service manual not available (rent on-line), no undercoating	No, 6 speed transmission, 4 wheel discs brakes with ABS, Brochure no pictures of vehicle, Service & Operator's manual not available (can provide information if requested)
Meets tender specifications	No, 6 speed transmission, 4 wheel discs brakes with ABS, Service manual not available, No line or Chassis cards	No, Body not all steel construction, 6 speed transmission, 4 wheel discs brakes with ABS, Service manual not available. No Line or Chassis cards		

2- 1/2 Ton 4- wheel Drive Quad or Super Crew Cab Four Door Pick-up Truck (3.3.2 truck)

	Dryden	MacDonald	Sunset Country	Westend	Westend
	Chevrolet Buick				
	GMC Ltd.	Motors Ltd.	Ford	Motors Inc.	Motors Inc.
Unit Price	\$57,051.30	\$55,306.00	\$68,656.01	\$61,800.00	\$56,600.00
HST	\$7,384.18	\$7,189.78	\$8,925.28	\$8,034.00	\$7,358.00
Total	\$64,435.48	\$62,495.78	\$77,581.29	\$69,834.00	\$63,958.00
Net Cost	\$58,055.40	\$56,279.39	\$69,864.36	\$62,887.68	\$57,596.16
to Town					
Difference from low bid	\$1,939.70		\$15,085.51	\$7,338.22	\$1,462.22

			No, Body not all steel construction military grade aluminum body panels, 40/20/40 front seat (not full width bench),keyless entry with only 2 keys (lazer cut keys available at a cost), 6 speed transmission, 4 wheel discs brakes with ABS, Battery under sized, Service manual not available (rent on-line), no undercoating	No, 40/20/40 front bench ( not full width bench), Truck rack undersized 1500 lbs rating not 1700 lbs as specified, 6 speed transmission, 4 wheel discs brakes with ABS, Service & Operator's manual not available (can provide information if requested),	No, 40/20/40 front bench ( not full width bench), Truck rack undersized 1500 lbs rating not 1700 lbs as specified, 6 speed transmission, 4 wheel discs brakes with ABS, Service & Operator's manual not available (can provide information if requested),
Meets tender specifications	No, 6 speed transmission, 4 wheel discs brakes with ABS, Service manual not available, No line or Chassis cards	No, Body not all steel construction, 6 speed transmission, 4 wheel discs brakes with ABS, Service manual not available. No Line or Chassis cards			

	4 Forward Facing Doors where two smaller rear doors- double cab model	4 Forward Facing Doors where two smaller rear doors- double cab model	4 Full size Forward Facing Doors	4 Full size Forward Facing Doors	4 Forward Facing Doors where two smaller rear doors- Quad cab model
Door Arrangement					
Total Budget	\$106,000.00	\$106,000.00	\$106,000.00	\$106,000.00	
Total Cost to the Town	\$84,779.70	\$82,218.01	\$101,111.80	\$90,261.12	
Saving	\$21,220.30	\$23,781.99	\$4,888.20	\$15,738.88	