



**RAINY RIVER FUTURE  
DEVELOPMENT CORPORATION**  
A Community Futures Development Corporation



July 29, 2022

## **RRFDC Report on Activities**

### **Municipal Accommodation Tax (MAT) Committee:**

The RRFDC continues with its change in webmasters to Shout Inc. of Thunder Bay. The new webmasters are upgrading the [www.destinationfortfrances.ca](http://www.destinationfortfrances.ca) and [www.wegotsnow.ca](http://www.wegotsnow.ca) websites for the winter season 2022/2023. The MAT committee met recently to discuss potential activities.

The Winnipeg to Thunder Bay (Heart of Canada Touring Route) appears to have slowed in its development.

### **Boundary Waters Forest Management Corporation. (BWPMC):**

The RRFDC continues to participate in the organization with Mike Willick as our representative. Please note that the Annual General Meeting of the Corporation will be held on September 7<sup>th</sup>, 2022. (See Attached)

### **Go Local:**

The RRFDC continues to operate the Go Local Committee with 30 business partners and 4,082 Active Card Holders.

**Fort Frances Canadian Bass Championship:**

The RRFDC supplied the events tent for the FFCBC as we do annually. In addition we provided, water, ice, and labour to the event.

**Mining Procurement:**

The RRFDC hope to host a mining procurement session this fall depending on New Gold staff availability.

**RRFDC Slide Deck of Activities:**

Please see attached.



# **BOUNDARY WATERS**

FOREST MANAGEMENT CORP.

R.R#2 Site 210-10 Fort Frances, ON P9A 3M3

## **Boundary Waters Forest Management Corp.**

Boundary Waters Forest Management Corp.

Annual Shareholder Meeting

September 7, 2022

Location: Fort Frances Library 11::00 am

### **AGENDA**

1. Quorum
2. Review of Agenda
3. Review of Previous Meetings Minutes.
4. Auditors Report
5. Appointment of Auditor for Ensuing Year
6. Appointment of Legal Counsel
7. Election of Directors
8. Consent to Accept by New Directors
9. Ratification of Corporate Business
10. Additional Shareholder Resolutions (to be submitted 14 days prior to Meeting)
  - a. Outstanding Payment for Class A Shares – next steps
11. Adjournment



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## Fort Frances Economic Development Executive Committee

August 3, 2022

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## Community Futures Program – FedNor

- Strategic community planning and socio-economic development;
- Support for community-based projects;
- Business information and planning services;
- Access to capital for small and medium-sized businesses and social enterprises

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## Our Mandate

- ***The Rainy River Future Development Corporation promotes and supports entrepreneurship, solution-based lending, and community partnerships in the pursuit of regional economic development.***

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## 2021- 2022 Board of Directors

Gord Armstrong – Chair	Jim Belluz
Jeff Wieme – Vice Chair	Shanda Degagne-Begin
Ron Allen	Rick Ksiezopolski
Blair Anderson	Tammy Ryll
	Shelley Wepruk

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## Staff

Geoff Gillon  
Angela Halvorsen  
Shaari King  
Chantel McLeod

Executive Director  
Investment Manager  
Bookkeeper  
Receptionist

Jeff O'Brien

FedNor Consultant

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## Loan Portfolio – Dec. 31/21

■ Covid-19 Emergency Loans	\$380,000
■ Loan Guarantees	\$171,000
■ NWOIP Loans	\$999,000
■ RRRF Loans	\$2,567,300
■ Store Front Loans	\$20,000
■ Term Loans	<u>\$3,855,791</u>
<b>■ TOTAL PORTFOLIO</b>	<b>\$7,993,091</b>

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## Covid-19 Response

RRRF Loans as of December 31, 2021: \$2,567,300

Breakdown:

78 loans to 50 businesses from RRRF

34 loans to 34 businesses from Investment Fund

**43% - Fort Frances**

57% - District

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## Business Counselling

■ Number of General Inquiries	98
■ Number of In-Depth Counseling Services:	
■ a) Non-loan clients	789
■ b) Existing loan clients	<u>440</u>
■ Total	1327

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## Covid -19 Response

- **Professional Services Relief Grant:**
  - Up to \$5,000 in a non-repayable contribution to assist businesses to adapt to the Covid crisis.
  - Up to \$5,000. We approved 8 of these grants totaling \$30,622.
- **Covid Assistance Grant:**
  - Up to \$5,000 in a non-repayable contribution to assist with the costs related to adapting to new or existing operating protocols.
  - We approved 47 of these grants infusing \$177,906 into the district.

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## RRFDC Operations

### Business Investment

- Investment Fund
- Supported by Canada and used ONLY - for lending!

### Regional Economic Development

- **Municipal Per Capita**
- **Used for economic development projects and other services.**

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## Municipal Per Capita

- The RRFDC's municipal per capita has remained at \$7.00, since inception.
- No other organization can say this.
- This is due to our ability to earn additional revenues through various projects thus reducing our need for municipal funds.

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## Senior Government

- The support of area municipalities for the RRFDC allows us to show senior government that we are ALL working together for the betterment of the region.

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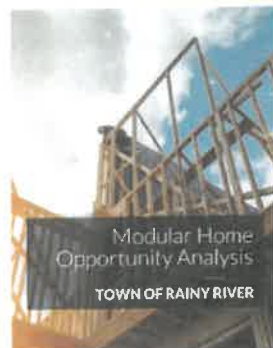
## Municipal Assistance

- Fort Frances Economic Development Executive Committee
- Chapple/Emo Industrial Parks
- Rainy River Economic Development – EDO Assistance

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## West Rainy River EDO

- Committee meetings
- Greenhouse study
- Modular Homes Study
- Strategic Planning



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## Municipal Accommodation Tax (MAT)

- Created through a municipal by-law.
- 4% tax on transient accommodation.
- 50% of the tax collected goes to the municipality for tourism related capital expenditures.
- 50% of the tax collected goes towards tourism related marketing efforts. Must be held by a non-profit. The RRFDC holds Fort Frances MAT funds in trust.
- Fort Frances, Kenora, Thunder Bay and most other Ontario municipalities have implemented this.
- Lake of the Woods and Rainy River should also implement.
- SNNF is proposing implementing this in 2023.

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## MAT - Fort Frances Example

- 8 accommodation facilities
- Approximately \$15K to \$20K per quarter
- Used to leverage funds from FedNor, NOHFC and Ministry of Culture, Tourism and Sport for marketing

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## MAT Tourism Activities

- Digital Fishing Contest
- Destination Fort Frances Website
- WeGotSnow.ca Website
- Destination Signage
- Experiential Tourism Workshops

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## Digital Tourism Marketing

- Snowmobiling
- <http://wegotsnow.ca/>
- Heart of Canada Touring Route
- <https://www.northernontario.travel/motorcycle-touring/northwest-loop-touring-route?key=yu0aZCGJJJaLiU5lm4itbPla0TFSzxf2511HdZy5ACIA>

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## Other Project Activities

- Tourism
  - Promotion –Social Media, Ads etc.
  - Municipal Accommodations Committee (MAT)
- Mining Supply and Services - Procurement
- Telecommunication/Digital Economy
- Forestry and Wood Products
  - Boundary Waters Forest Management Corporation

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## Broadband Projects

- Grand Council Treaty #3/Bell Canada Project
  - Approved by **Universal Broadband Fund (UBF)** and Improving Connectivity in Ontario (ICON) for \$51 million for GCT3 First Nations and adjacent non-indigenous communities.
- RRFDC/Community Network Partners Project
  - Alberton fiber to the home project. Hopefully, Rainy River, Chapple, and other under-served community will be included.

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## Communities to be served in the Rainy River District

### First Nations Communities:

Anishnaabeg of Naongashiing, Big Grassy, Couchiching, Lac La Croix, Mitaanjigamiing, Naicatchewenin, Nigigoonsiminikaaning, Ojibways of Onigaming, Rainy River First Nations, Seine River

### Adjacent Non-Indigenous Communities:

Devlin/LaVallee, Emo, Mine Centre, Morson, Nestor Falls, Sioux Narrows, and Stratton

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## Land Clearing and Tile Drainage Projects

- ▣ Land Clearing #2 - \$1,700,000 (completed)
- ▣ Tile Drainage #5 - \$1,962,000 (Fall 2022)
- ▣ Tile Drainage #6 - \$1,965,000 (Fall 2022)
- ▣ Tile Drainage #7 - \$1,965,000 (Fall 2023)
- ▣ Tile Drainage #8 - in the planning process

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## Land Clearing Project – Completed



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## Economic Benefits

- These funds go directly to area contractors to do the work.
- These contractors hire employees.
- Maintain and purchase equipment locally.
- Producers increase cattle herds or grow cash crops.

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## Tile Drainage



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## Increased Assessment

- The installation of tile drainage and grain bins increases the value of the land and thereby the assessed value.
- MPAC Assessments: Land to Class 1
- Dawson has asked for all tiled lands for MPAC review

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## 13,542 acres tiled in 7 projects

- Alberton - 748
- LaVallee - 655
- Emo - 1,654
- Chapple - 737
- Morley - 1,272
- Dawson - 8,476
- (projected total when completed)

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## Investment

- Total investment in tiling:
- $13,542 \text{ acres} \times \$1,300/\text{acre average cost} = \$17,604,600$
- NOHFC Investment  $13,542 \times \$500/\text{acre} = \$6,771,000$
- **Producer investment = \$10,833,600**
- **Plus, additional producer investments in buildings, storage bins, machinery and employees. (Estimated investment of \$7,000,000)**

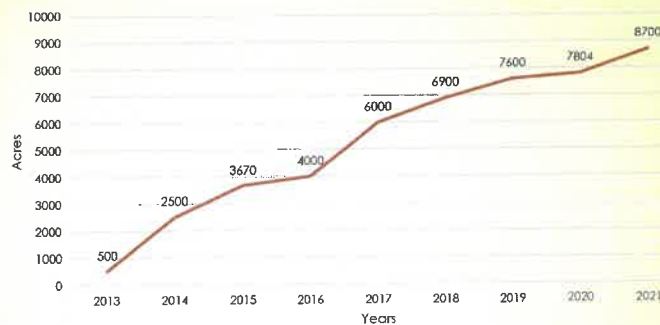
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## Additional Producer Investments



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Acres Seeded



## Agricultural Growth

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## Hops Harvest - 2021



### Hops Harvested:

- 2019
  - Beer produced
- 2020
  - Covid
- 2021
  - Beer produced in 2022

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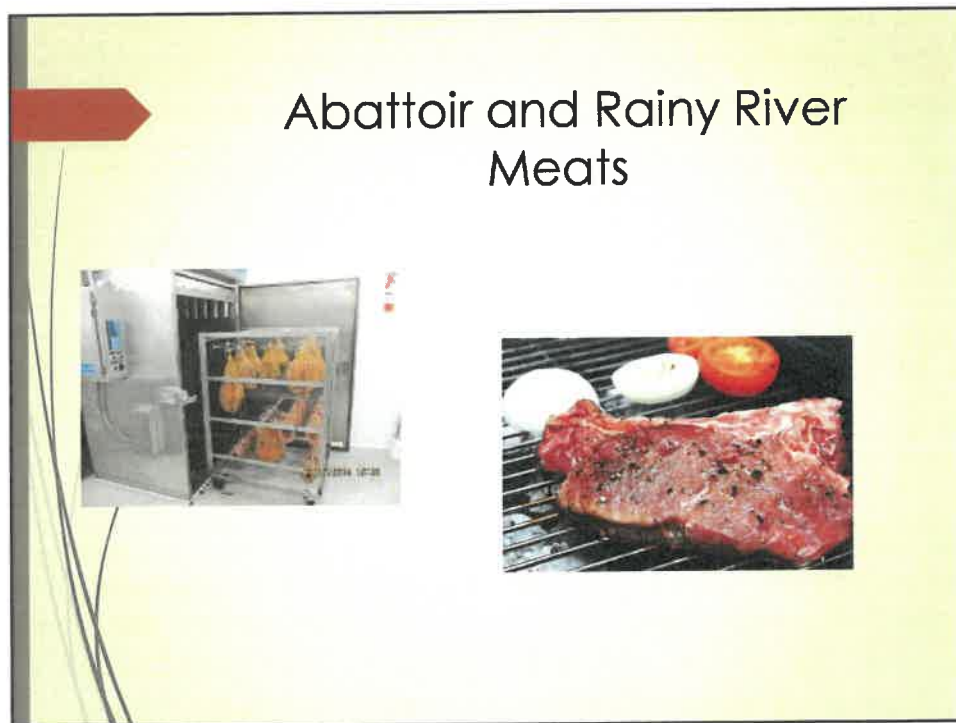
## Hops Harvester and Bailer



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## Abattoir and Rainy River Meats

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## Go Local



- 30 Member Businesses
- 4082 Active Card Holders
- 17,640 gift cards issued worth \$441,020
- 3,261,263 points issued by retail members

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## RRFDC Events Tent



- Events Tent – Municipal support of the RRFDC allows these events free use of the tent.
- Has been used for:
  - Fort Frances Canadian Bass Championship
- Rainy River Walleye Tournament
- Rainy River Giant Pumpkin Festival

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## RRFDC Membership

- The RRFDC is a membership driven organization. Memberships are \$5.00 per year.
- Please join !!!!

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## Thank you

- Contact the RRFDC
  - 807-274-3276
  - 807-276-1592 – my cell
- [info@rrfdc.on.ca](mailto:info@rrfdc.on.ca)

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