

October 2, 2019

Report To: Travis Rob, P.Eng., Manager of Operations & Facilities

From: Craig Miller, P.Eng., Environmental Superintendent

**SUBJECT:** Five (5) Year Garbage Collection and Recycle Collection Services  
TENDER NO. 19-OF-11

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On Tuesday, September 24, 2019 in the Committee Room, Civic Centre at 2:00 pm local time, one tender package, submitted by Asselin Transportation & Storage Ltd., was opened.

The tender package was reviewed and checked for mathematical errors; none were found. The tender was submitted with their package in duplicate and provided the require 10% bid bond (based on first year of tender price only).

The tender was prepared in four (4) parts with the Town reserving the right to award the tender for any, some, or all collection years and/or part thereof. It should also be noted, that given that the Children's Complex is now without a tenant, Schedule 1, Sections 3a and 3b allows for the Town to eliminate part or parts of the tender. The four (4) parts of the tender are:

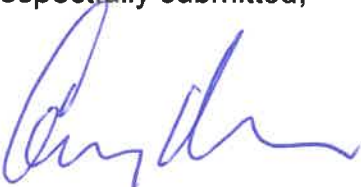
- Part 1: Five Day Cycle of Curb Collection of Residential Waste
- Part 2: Bi-weekly Collection of Recycle Material (Co-mingled)
- Part 3: Supply and Pick-up of Dumpsters
- Part 4: Weekly Collection of Recycle Material in the BIA Area

Attached is a copy of the bid and a spreadsheet outlining the Town's current five (5) year and annual costs compared with the bid submitted by the tenderer.

Asselin's Transportation & Storage Ltd. are the present service provider for Parts 1, 2 and 3. They did not bid on the Part 4. Total price bid for the five (5) year term for Parts 1,2 and 3 is \$1,527,793.60 (excluding HST). This represents a total five (5) year contract price increase of 35.47% or \$400,000.

It is my recommendation that the Town retain the services of Asselin Transportation and Storage Ltd. for Parts 1, 2 and 3.

Respectfully submitted,



Craig Miller, P.Eng.  
Environmental Superintendent

|           | Details                     | 2014-2019  | 2020-2024  | 2014-2019 Annual | 2020-2024 Annual | 5 Yr Increase | 1 Yr Increase | Increase |
|-----------|-----------------------------|------------|------------|------------------|------------------|---------------|---------------|----------|
| Part 1    | Garbage Collection          | 708898.80  | 971900.25  | 141779.76        | 194380.05        | 263001.45     | 52600.29      | 37.10%   |
| Part 2    | Recycle Collection          | 369944.80  | 506943.35  | 73988.96         | 101388.67        | 136998.55     | 27399.71      | 37.03%   |
| Part 3-1  | Bin - East End Hall         | 4500.00    | 4500.00    | 900.00           | 900.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-2  | Bin - Children's Complex    | 4500.00    | 4500.00    | 900.00           | 900.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-3  | Bin - Marina                | 1650.00    | 1650.00    | 330.00           | 330.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-4  | Bin - Airport               | 4500.00    | 4500.00    | 900.00           | 900.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-5  | Bin - Town Hall             | 4500.00    | 4500.00    | 900.00           | 900.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-6  | Bin - Public Works          | 4500.00    | 4500.00    | 900.00           | 900.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-7  | Bin - Arena                 | 4750.00    | 4750.00    | 950.00           | 950.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-8  | Bin - Point Park (6 yd)     | 1700.00    | 1700.00    | 340.00           | 340.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-9  | Bin - Point Park (6 yd)     | 825.00     | 825.00     | 165.00           | 165.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-10 | Bin - Point Park (4 yd)     | 775.00     | 775.00     | 155.00           | 155.00           | 0.00          | 0.00          | 0.00%    |
| Part 3-11 | Bin - Sunny Cove            | 6000.00    | 6000.00    | 1200.00          | 1200.00          | 0.00          | 0.00          | 0.00%    |
| Part 3-12 | Bin - Sunny Cove (Recycle)  | 6000.00    | 6000.00    | 1200.00          | 1200.00          | 0.00          | 0.00          | 0.00%    |
| Part 3-13 | Bin - Fort Frances Cemetery | 4750.00    | 4750.00    | 950.00           | 950.00           | 0.00          | 0.00          | 0.00%    |
| Part 4    | BIA Recycle Collection      | No Bid     | No Bid     | No Bid           | No Bid           | No Bid        | No Bid        | No Bid   |
| Total     |                             | 1127793.60 | 1527793.60 | 225558.72        | 305558.72        | 400000.00     | 80000.00      | 35.47%   |