



REPORT

TO: Community Services Executive Committee

FROM: Jason Kabel, Community Services Division Manager

DATE: February 28, 2019

RE: **Rainy Lake Gymnastics Academy Proposal**

Preamble

At the regular meeting of the Community Services Executive Committee on February 19, 2018, the Committee tasked the Memorial Sports Centre staff with gathering data to help make an informed decision regarding the Rainy Lake Gymnastics Academy (RLGA) proposal that was received on February 8, 2019.

Please find attached, auditorium usage statistics for the past 3 years (2016-2018) as well as a financial summary.

A summary of the RLGA proposal is as follows:

- Semi-permanent use of the MSC Auditorium from approximately September to April;
- Use for a term of 3 years;
- Initial Rent at \$1,300.00 per month for each month of use of the Auditorium;
- Continued use of space for MSC Fitness Classes; and
- Continued use of space for events already booked in the Auditorium (i.e. Weddings, Socials, Banquets).

Usage Summary (see table attached)

	3-Year Average		
	JAN-APR	MAY-AUG	SEP-DEC
# of bookings*	38	20.33	27
Weddings/Socials	3.33	6.67	7
Air Cadets (Sun & Wed)	27	6.67	17
Meetings/Other	7.67	7	3

*Booking numbers do not represent fitness class bookings that the MSC operates that RLGA proposed to work around.

There would be certain impact to existing users for the months of usage being proposed (Sep-Apr) each season by RLGA. Although the MSC fitness programs would continue to operate, there would be the following events that could potentially have to relocate to another facility (based on the 3 year average):

10.33 Weddings/Socials, 44 Air Cadet sessions, 10.67 Meetings/Other gatherings

Revenue Comparison Summary (see table attached)

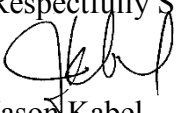
	RLGA proposed	3 year average
JAN-APR + SEP-DEC	\$1,300 x 8 = \$10,400	\$9,954.37
MAY-AUG (no change)	\$4,960.65	\$4,960.65
TOTAL	\$15,360.65	\$14,915.02

The fee proposed would yield \$445.63 per year more than the 3 year average.

Recommendation

Determine if a change in the facility usage is appropriate to accommodate the Rainy Lake Gymnastics Academy request.

Respectfully Submitted,


Jason Kabel