



November 5, 2020

Trish Law  
GIS Expert  
Town of Fort Frances  
320 Portage Ave  
Fort Frances, ON P9A 3P9

**Esri Small Government Enterprise Agreement Quote # 00023206**

Dear Ms. Law,

Thank you for your ongoing interest in Environmental Systems Research Institute, Inc. (Esri) software at your organization. As follow up to our discussions on renewing the Esri Small Government Enterprise Agreement (SG-EA) for the Town of Fort Frances, I am pleased to provide you with our proposal outlining Esri's SG-EA program offering.

The Esri SG-EA is a three-year agreement that grants your organization access to the Esri software listed below on an unlimited basis including maintenance and unlimited technical support provided by Esri Canada on all software offered through the SG-EA for the term of the agreement. Once executed, the SG-EA will be effective on the date following the expiry date of your current Esri SG-EA, January 31, 2021 and will require a firm, three-year commitment.

The Esri SG-EA program includes unlimited access by your organization during the term of the agreement to the Esri software listed below. Licenses are valid for the term of the SG-EA.

**ArcGIS for Desktop Software** - Advanced, Standard and Basic.

**ArcGIS for Desktop Extensions** - 3D Analyst, Spatial Analyst, Geostatistical Analyst, Publisher, Network Analyst, Schematics, Workflow Manager, Data Reviewer.

**ArcGIS Enterprise** - Advanced and Standard (Enterprise and Workgroup).

**ArcGIS Enterprise Extensions** - 3D Analyst, Spatial Analyst, Geostatistical Analyst, Workflow Manager, Network Analyst.

**ArcGIS Enterprise Additional Capability Server** - Image Server.

**ArcGIS Monitor**

**ArcGIS Engine**

**ArcGIS Engine Extensions** - 3D Analyst, Spatial Analyst, Geodatabase Update, Network Analyst, Schematics.

**ArcGIS Runtime** - Standard.

**ArcGIS Runtime Analysis Extension**

The Esri SG-EA program includes limited licenses of the following Esri software including the additional benefits listed below during the term of the SG-EA:

**ArcGIS Developer Subscription** - One (1) annual Professional subscription to ArcGIS Developer.

**Esri CityEngine** - Two (2) Single Use Licenses.

**ArcGIS Online User Type** - 50 Viewer, 50 Creator.

**ArcGIS Online Service Credits** - 10,000.

**ArcGIS Enterprise Users Type** - Unlimited Viewer, 50 Creator.

**ArcGIS Insights** - Two (2) Licenses.

**Insights in ArcGIS Enterprise** - Two (2) Licences.

**Tracker for ArcGIS Online** - Five (5) Licenses.

**Tracker for ArcGIS Enterprise** - Five (5) Licenses.

**ArcGIS Parcel Fabric User Type Extension for ArcGIS Enterprise** - Two (2) Licenses.

**ArcGIS Utility Network User Type Extension for ArcGIS Enterprise** - Two (2) Licenses.

**Esri International User Conference Registration Passes** - Two (2) complimentary registrations for the Esri International User Conference for each year the SG-EA is in effect.

**Authorized Technical Support Callers** - Two (2) named callers for technical support.

**Self-Paced e-Learning (Web training)** - Uncapped access to the Esri training site included during agreement term, as covered under standard maintenance.

The SG-EA fee for your earmarked 3-year period is a lump sum of \$ 56,060.00 which is payable in annual installments as follows:

<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>
\$ 18,340.00	\$ 18,670.00	\$ 19,050.00

*Note: Applicable taxes are not included.*

All current departments, employees, and in-house contractors of the organization will be eligible to use the Esri software and services listed above.

**The following key business terms and conditions will apply:**

- For existing users of Esri software, your organization must be current in maintenance to initiate an Esri SG-EA if those products are part of the agreement.
- If your organization wishes to acquire and/or maintain any Esri software during the term of the Esri SG-EA that is not included in this proposal, it may do so separately from the SG-EA at the current pricing that is available for your organization for software and maintenance.
- The Esri software and services included in this proposal may only be deployed and used by the departments and employees licensed to participate in the Esri SG-EA.
- Esri technology that may be embedded in third-party products that your organization licensed or may acquire is not included under the Esri SG-EA.
- Your organization will establish a single point of contact for orders and deliveries and will be responsible for redistribution to eligible users.
- The first annual installment payment of the SG-EA will be due within 30 days of the effective date of the Esri SG-EA. The second and third annual installment payments will be due within 30 days of the anniversary date of the effective date of the SG-EA.
- Your organization will establish a Tier 1 support centre to field calls from internal users of Esri software. The organization may designate up to two (2) individuals who may directly contact Esri Canada for Tier 2 technical support.

- Your organization will provide an annual report of installed Esri software to Esri Canada.
- Esri software and updates that your organization is licensed to use will be available for download automatically as they become available.
- Your organization will act as an Esri reference site and will permit Esri to publicize its use of Esri software and services.
- Licenses are valid for the term of the SG-EA.
- The SG-EA entitlements and benefits available to your organization are conditional upon your organization being current in its payments of the applicable annual SG-EA fee installments.

This offer is valid until January 31, 2021. To accept this proposal, please have this proposal and the enclosed Esri SG-EA signed by an authorized signatory of your organization and return a signed copy of both the proposal and the whole Esri SG-EA to my attention.

By accepting this proposal your organization unconditionally acknowledges and agrees that in addition to the terms and conditions set out under this proposal, the order arising from this proposal is governed by the terms and conditions of the applicable Esri SG-EA and that no additional or different terms or conditions other than those expressly approved in writing by Esri and Esri Canada shall be binding on this order.

I appreciate the opportunity to present you with this proposal. If you have any questions or require additional information, please contact me at 705-585-1831 or email at [kmurdoch@esri.ca](mailto:kmurdoch@esri.ca). Otherwise, I will follow up with you within the next few weeks.

Thank you very much for your consideration.

Best regards,

DocuSigned by:



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Kyle Murdoch  
Account Manager

This Esri Small Government EA Proposal is Accepted and Agreed

on behalf of \_\_\_\_\_:

By: \_\_\_\_\_  
Authorized Signature

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_