

October 17, 2014

Report To: Mayor & Council

From: Doug Brown, Manager Operations & Facilities



**SUBJECT: Supply of 2015 PARKS & CEMETERY FLOWERS**

The usual practice for the Town is to give a purchase order in December prior to the new budget being finalized to the supplier of the flowers for the upcoming planting season. However based on information received from one (1) of the suppliers during the 2011 process, Administration started the quotation process early this year (Mid-September) for the supply of the 2015 flowers.

For 2014 a report was approved on October 15, 2013. The Town ordered 4692 dozen flowers for planting in 2014 at a cost of \$11,682.00 (taxes extra). The average cost per dozen is \$2.49 (taxes extra).

For 2015 the Town obtained quotations from two (2) businesses for the supply of 5292 dozen flowers to be available during the third week in May 2015. See attached spreadsheet outlining the quotes from Lowey's Greenhouse and Hammond's Landscaping Ltd.

It is recommended by the Operations & Facilities Executive Committee that the Town approve the purchase of 5292 dozen flowers from Lowey's Greenhouse & Market Gardens at a cost of \$14,292.00 (taxes extra) or \$2.70 (taxes extra) per dozen for the 2015 season prior to the 2015 operating budget being finalized.

Respectfully submitted,  
Operations & Facilities Division

*Doug Brown*

Doug Brown, P. Eng.  
Manager Operations & Facilities

RECOMMENDED  
OCT 22 2014  
DIV. MNG. *Doug Brown*  
*R. Widenhoff*

**Council approval of this report will** authorize Administration to purchase 5292 dozen flowers from Lowey's Greenhouse & Market Gardens at a cost of \$14,292.00 (taxes extra).

2014OctFlowers2015

**FLOWER LISTING 2015 AS OF SEPTEMBER 11, 2014**

	FLOWER TYPE	SERIES	COLOUR	No. of Dozens	Lowey's Greenhouse		Hammond	
					Unit Price per dozen	Total	Unit Price per dozen	Total
1	Geraniums							
		Maverick Series	Red	8	\$12.00	\$96.00	\$3.94	\$31.52
			White	8	\$12.00	\$96.00	\$3.94	\$31.52
2	Alyssum		Snow Crystals	10	\$2.00	\$20.00	\$3.94	\$39.40
3	Zinnias							
		Dreamland	mix	12	\$4.00	\$48.00	\$3.94	\$47.28
4	Marigolds							
		Durango	Yellow	250	\$2.00	\$500.00	\$3.94	\$985.00
			Orange	250	\$2.00	\$500.00	\$3.94	\$985.00
			Red	150	\$2.00	\$300.00	\$3.94	\$591.00
5	Supertunia							
		Vista	Silverberry	20	\$18.00	\$360.00	\$3.94	\$78.80
			White	12	\$18.00	\$216.00	\$3.94	\$47.28
			Blue	12	\$18.00	\$216.00	\$3.94	\$47.28
			Red	20	\$18.00	\$360.00	\$3.94	\$78.80
			Citrus	12	\$18.00	\$216.00	\$3.94	\$47.28
			Bordeaux	12	\$18.00	\$216.00	\$3.94	\$47.28
			Raspberry Blast	10	\$18.00	\$180.00	\$3.94	\$39.40
			Fuchsia	10	\$18.00	\$180.00	\$3.94	\$39.40
			Bubble Gum	10	\$18.00	\$180.00	\$3.94	\$39.40
6	Superbells							
			Blackberry Punch	10	\$18.00	\$180.00	\$3.94	\$39.40
			Cherry Blossom	10	\$18.00	\$180.00	\$3.94	\$39.40
			White	20	\$18.00	\$360.00	\$3.94	\$78.80
			Lemon Slice	10	\$18.00	\$180.00	\$3.94	\$39.40
			Sweet Tart	10	\$18.00	\$180.00	\$3.94	\$39.40
7	Petunias							
		Ultra	White	400	\$2.00	\$800.00	\$3.94	\$1,576.00
		Ultra	Red	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Blue	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Burgundy	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Pink	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Celebrity	Yellow	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Violet	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Salmon	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Rose Star	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Lilac	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Ultra	Blue Ice	360	\$2.00	\$720.00	\$3.94	\$1,418.40
		Daddy	Sugar	360	\$2.00	\$720.00	\$3.94	\$1,418.40
8	Verbena							
		Aztec	Dark Red	2	\$18.00	\$36.00	\$3.94	\$7.88
			White	2	\$18.00	\$36.00	\$3.94	\$7.88
9	Cool Wave Pansy	Spring Matrix	tricolour mix	12	\$18.00	\$216.00	\$3.94	\$47.28
10	Portulca							
		Happy Trail	Mix	15	\$2.00	\$30.00	\$3.94	\$59.10
11	Cosmos	Cutesy Mix	Mix	10	\$4.00	\$40.00	\$3.94	\$39.40
12	Civic Center Flowers			25	\$18.00	\$450.00	\$3.94	\$98.50
	Subtotal			5292		\$14,292.00		\$20,850.48
	HST- 13%					\$1,857.96		\$2,710.56
	Total					\$16,149.96		\$23,561.04
	Net Cost to Town					\$14,543.54		\$21,217.45
	Net Cost per Dozen					\$2.75		\$4.01

terystuff/tender/flowerquotation/2015flower listing