

June 7, 2017

Report To: Mayor and Council

From: Travis Rob, Manager of Operations and Facilities

RE: Award of Quotation – Parks Lawn Tractors

During the 2017 Budget discussions, tendering the purchase of the 3 new lawn tractors at Parks and Cemeteries was brought up. Following the procurement policy, given the value of the anticipated purchase, a request for quotations was sent out to 4 local dealers; DeGagne Equipment of Emo, Stratton Equipment, Border Land Esso of Emo and Badiuk Equipment of Alberton. Quotations were sent out May 15, 2017 and deadline to submit was May 26, 2017. DeGagne Equipment and Badiuk Equipment both submitted quotations which are summarized below.

DeGagne Equipment	New Tractor	Trade Value	Total Cost to Town (plus Tax)
2 – John Deere X390	\$6999.00 each	\$4520.00 each	\$4958.00
1 – John Deere X730	\$15,399.00	\$5650.00	\$9749.00
Subtotal			\$14,707.00
HST			\$1911.91
TOTAL			\$16,618.91

Badiuk Equipment	New Tractor	Trade Value	Total Cots to Town (plus Tax)
2 – Cub Cadet XT3 GSE	\$7600.00 each	\$3000.00 each	\$9200.00
1 – Cub Cadet XT3 GSX	\$8500.00	\$5000.00	\$3500.00
Subtotal			\$12,700.00
HST			\$1651.00
TOTAL			\$14,351.00

The tractors that are being traded in range in age from 2010 to 2013 all with around 1000 hours on them which for this type of machine is end of useful life. These machines are front line equipment within the Parks Board and need to operate reliably for a full 8 hour shift. A review of the quotation specifications showed that the John Deere machines met the specifications other than their quotation is only guaranteed for 30 days not the requested 60 days. The Badiuk Equipment Cub Cadet Machines did not meet the specifications on the following areas: none of the machines had hydraulic deck lift however they all had electronic deck lift. The XT3 GSX did not have the required fuel capacity of 19L, only 12.5L which is of critical importance.

All machines had matching engines, however the Cub Cadet machines did not meet the requirements for some of the duty capacities. The John Deere machines, specifically the larger machine is a much bigger, more robust and durable design that can handle the rigorous work that it will be subjected to. Simply put the John Deere machines are more of a commercial grade unit compared to the Cub Cadet. Further it has the capacities to operate continuously for the entire duration of an 8 hour work day without having to fill up with fuel numerous times. The Parks and Cemeteries garage stocks a small supply of common parts for John Deere machines, most of which are transferrable between different

models which cuts down on expense to stock multiple brands common parts. This also allows repairs to happen quickly in the event of a breakdown limiting the down time of critical equipment.

Given the more commercial quality of the John Deere machines and the general compliance with the quotation specifications and further that the quoted values for the new tractors are within the 2017 Capital Budget allocations, Administration recommends that three new John Deere Tractors are purchased from DeGagne Equipment of Emo per supplied quotation.

Respectfully Submitted

A handwritten signature in black ink, appearing to read 'Travis Rob', with a stylized flourish at the end.

Travis Rob, EIT
Manager of Operations and Facilities

Council approval of this report is not required, this report is presented for information only
