

**Adoption Agreement
To the Participation Addendum to
Solicitation Number: RFP#081419
Contract: 081419-CDW**

This Adoption Agreement (“AA”) between CDW Canada Corp. with offices at 185 The West Mall Suite 1700, Etobicoke, ON M9C 5L5 (“**CDW Canada**”) and **Town of Fort Frances** with offices at 320 Portage Avenue, Fort Frances, Ontario, Canada, P9A 3P9 (“Member”), dated as of the last signature below (the “AA Effective Date”) adopts and incorporates by reference all of the terms and conditions of the Participation Addendum to Solicitation Number: RFP#081419 Contract: 081419-CDW (the “Agreement”) between CDW Canada Corp. and Sourcewell with an Effective Date of March 2, 2020.

Member participation is via Sourcewell’s regional partner LAS-AMO Business Services

NOW THEREFORE, intending to be legally bound, the parties agree as follows:

This AA adopts and incorporates by reference all of the terms and conditions of the Agreement. For purposes of this AA, CDW Canada shall be deemed to be “Vendor” under the Agreement. This AA co-exists with the Agreement and does not supersede the Agreement, except as provided for herein.

1. The following terms and conditions amend certain provisions of the Agreement as follows:

(a) The parties’ authorized representatives for purposes of this AA shall be:

(1) For **Vendor**:

CDW Canada Corp.
Program Sales
Attn: Senior Manager, Program Sales
1700-185 The West Mall
Etobicoke, ON M9C 5L5
If electronically: PSPCA@cdw.ca

(2) For **Member**:

Town of Fort Frances
320 Portage Avenue
Fort Frances, Ontario, Canada, P9A 3P9
Telephone: (807) 274 5323 x 1219
Mobile: (807) 271 2409
Fax: (807) 274 8479
fortfrances.ca

(b) The Pricing Deliverables is attached as Appendix A.

2. Except as specifically amended herein, all other terms of the Agreement remain in full force and effect unamended as of the date hereof. Capitalized terms not defined herein have the meaning ascribed thereto in the Agreement.
3. In the event of any conflict in the applicable terms, the order of precedence will be: (i) this AA; and (ii) the Agreement.
4. The term of this AA will be the same as the term of the Agreement. If the Agreement terminates for any reason or expires, this AA will terminate or expire at the same time, unless Purchaser stipulates to the contrary. Such termination does not prevent Seller from attempting to negotiate retention of or a new agreement with Purchaser.

5. Each party acknowledges it has read the Agreement and this AA, understands the terms, and has full authority to enter into this AA.

IN WITNESS WHEREOF, the parties have duly executed this AA as of the AA Effective Date stated above.

Member: Town of Fort France

Signature: _____

Name: _____

Title: _____

Date: _____

Account No.: 9676921

Vendor: CDW CANADA CORP.

Signature:  _____

Name: Art Pascu

Title: Sr. Manager, Program Sales

Date: 11/24/2020

Appendix A

RFP#081419 Contract: 081419-CDW: Pricing Deliverables

Product Categories	Percentage off advertised price
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Accessories (A)	2.50%
Power, Cooling & Racks (B)	2.25%
Desktop Computers (C)	3.50%
Data Storage/Drives (D)	3.25%
Enterprise Storage (E)	7.75%
Point of Sale/Data Capture (F)	2.00%
Servers & Server Management (H)	3.25%
Notebook/Mobile Devices (L)	2.00%
NetComm Products (N)	5.75%
Carts and Furniture (O)	2.25%
Printing & Document Scanning (P)	2.75%
Services (Partner Delivered) (Q)	2.25%
Software (S)	2.00%
Collaboration Hardware (T)	2.25%
Video & Audio (V)	3.50%
Cables (W)	2.25%
Warranties-Product Protection (WA)	0.00%
Video Hardware (PB)	1.00%
Interactive Whiteboards (IW)	1.00%
Chromebooks (CBK)	0.00%
Azure Microsoft	0.00%
Nutanix	0.00%

Professional and Managed Services catalogue in-scope of agreement. Vendor to provide custom SOW including proposed pricing and milestone billing.

Vendor will provide Member with a discount as a percentage off of Vendor's advertised price for the Vendor-defined Product Categories listed above, provided that Member references a designated Account Number when placing an order with Vendor. Vendor's advertised price is available on Vendor's web site at CDW.ca. Vendor may, in its sole discretion, revise the pricing for the balance of the term.