

January 18, 2019

Report To: Travis Rob, Manager of Operations and Facilities

From: Milt Strachan, Transportation Superintendent

Subject: Sanding Trailer and Broom Attachments for Trackless Sidewalk Machine

Before getting started on a Tender Package, I spoke with Josh Hart, the Regional Sales Manager from Joe Johnson Equipment to verify the price range of the attachments and see if we would be under \$35,000., that would in turn allow us to go out for three written quotes and not have to go through the Tender process as per the Town of Fort Frances Procurement Policy.

While discussing our intentions to purchase the two (2) new attachments with the sales manager it was brought to my attention that if we are going to use any attachments that are not designed specifically for this machine and if we alter the machine in any way to use any attachments that run off of the hydraulic system that we would be voiding our five (5) year extended Power Train Warranty. I have read through the warranty documents and this is indeed the case. The five (5) year extended Power Train Warranty is something that we ask for specifically in all of our Tenders for Vehicles and Equipment and is the most important item in our warranties. Voiding this warranty item could lead to some very expensive repairs if there are any power train failures. We still have over two (2) years left on this warranty.

Further to this, Joe Johnson Equipment has the rights to all regional sales for Trackless Vehicles Limited in this area and is the only option available to acquire quotes on these attachments. Josh emailed me the quotes the next day and I have attached them with the report. The purchase prices for the quotations are \$15,800.00 for the Tow Behind Sander attachment and \$7,600.00 for the Power Angle Sweeper. These are very good prices! For an example of that I have also attached the price that we were given in the tender document for this Sidewalk Machine back in October of 2015. The price at that time was \$9585.00 for the identical Power Angle Sweeper with the exact same specifications.

There was \$40,000.00 budgeted for the two attachments and with the quotes coming in at \$23,400.00 plus taxes we will be paying significantly less than expected. It is my recommendation that we proceed with the purchase of the two attachments from Joe Johnson Equipment.



Milt Strachan,
Transportation Superintendent



**Joe Johnson
Equipment**

Subsidiary Of Federal Signal Corporation

Wednesday, January 16, 2019

Town of Fort Frances
320 Portage Avenue
Fort Frances, ON
P9A 3M5

Re: Trackless Attachment Quotations

We would like to take this opportunity to thank you for your continued interest in Joe Johnson Equipment (JJE), Canada's largest supplier of environmental equipment.

JJE is pleased to present the following quotation to provide one (1) Trackless Tow Behind Sander attachment and one (1) Trackless Power Angle Sweeper.

We appreciate the opportunity to assist with this equipment requirement and ask that you not hesitate to contact us should you require additional information.

Respectfully Submitted,

Joshua Hart
Regional Sales Manager
Joe Johnson Equipment
Cell: (204) 226-3868
jhart@jjei.com



705.733.7700

705.733.8800

2621 Bowman St. Innisfil, ON L9B 3V6



jjei.com



info@jjei.com

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**Joe Johnson
Equipment**

Subsidiary Of Federal Signal Corporation

Quotation

To provide one (1) new Trackless Tow Behind Sander attachment, standard-equipped as detailed below

Specifications

- Spread width: 40"
- 1 ¼ cubic yard capacity
- Spread distance: 12 to 14 miles (19 to 22km)
- Drive: Hydraulic
- Brakes: Electric
- Agitators: 1
- Spread pattern: Diamond
- Length: 84" (2133mm)
- Width: 50.5" (1282mm)
- Height: 57" (1447mm)
- Weight: 1,615 lbs. (732kg)

Purchase Price \$15,800.00

Terms & Conditions

Pricing: Canadian dollars, taxes extra

Valid for 30 days

F.O.B.: Fort Frances, ON

Payment Terms: Net 30 Days

Delivery: To be confirmed at time of order

You will need to have these options installed on the Trackless MT to be able to use this attachment. Modified Rear Bumper, Pintle Hitch, 7 Prong Trailer Plug & Brake Controller



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705.733.8800



info@jjei.com



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705.733.7700



705.733.8800



2521 Bowman St. Innisfil, ON L9B 3V8



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info@jjei.com

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Quotation

To provide one (1) new Trackless Power Angle Sweeper attachment, standard-equipped as detailed below

Specifications

- Sweeping width: 60" (5'/1,524mm)
- Broom Diameter: 32" (812mm)
- Angling Mechanism: Self-centering scissor frame, 30° left or right
- Power/Drive: Direct hydraulic drive with relief valve
- Length: 78" (1981mm)
- Width: 70" (1778mm)
- Height: 39" (990mm)
- Weight: 1,069 lbs. (484kg)

Purchase Price \$7,600.00

Terms & Conditions

Pricing: Canadian dollars, taxes extra

Valid for 30 days

F.O.B.: Fort Frances, ON

Payment Terms: Net 30 Days

Delivery: To be confirmed at time of order

You will need to have these options installed on the Trackless MT to be able to use this attachment. Hydraulic Pump & Valve Kit if a Rear-Mount Sidewalk Spreader is to be run simultaneously



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The Town of Fort Frances would like the costs for the following two (2) attachments, separate from the tendered equipment with the option to purchase:

1) Power Angling Sweeper (60" x 32" dia angle sweeper)

Price \$ 9,585.00

HST \$ 1,246.05

Total \$ 10,831.05

2) Cold Planer with Ranjo Drum

Price \$ 38,664.00

HST \$ 5,026.32

Total \$ 43,690.32

The Town of Fort Frances reserves the right to add or exclude the Power angling Sweeper and/or the Cold Planer with Ranjo Drum with the Tender based on prices given above. Specifications are attached on the following pages.

SPECIFICATIONS FOR A POWER ANGLING SWEEPER

Shall have a broom diameter of not less than 32".

Yes ☒

No ☐

Specify As specified

Shall have broom width of 60".

Yes ☒

No ☐

Specify As specified

Shall have an overall width of not more than 66".

Yes ☐

No ☒

Specify 70"

Shall have a sweeping pattern of not more than 50" when angled at 30 degrees.

Yes ☒

No ☐

Specify As specified

There shall be a self-centering scissor frame, which centers the sweeping pattern in front of the tractor when the broom is angled.

Yes ☒

No ☐

Specify As specified

The broom shall be powered by the tractor hydraulic. An additional PTO pump and oil reservoir is not acceptable.

Yes ☒ No ☐

Specify As specified

Final drive shall be hydraulic motor to broom core without any intermediate power transmission device such as sprockets, chains, pulleys or belts.

Yes ☒ No ☐

Specify As specified

Hydraulic drive to sweeper shall have a relief valve to prevent core twisting from broom overload conditions.

Yes ☒ No ☐

Yes As specified

Shall have colour coded hydraulic quick couplers. Paint or tape not acceptable.

Yes ☒ No ☐

Specify As specified

Shall have 4 stands to support entire brooms when disconnected from tractor.

Yes ☒ No ☐

Specify As specified