

February 6, 2016

Report To: Mayor and Council

From: Travis Rob, Manager of Operations & Facilities

RE: Award of Tender 16-OF-14 - Purchase of a Tracked Compact Tractor and Seven Attachments

In the 2016 Capital Budget council approved the purchase of a compact tracked loader for the replacement of the 1989 Bobcat in the Operations and Facilities Division. Attached is a report from Milt Strachan, Transportation Superintendent outlining the bids received. There were 5 bids received whereby only two were compliant. Below table summarises the results.

Firm	Unit (Make/Model)	# of Deficiencies	Tender Price	Town's Portion HST	Total Town Cost
Dave Goodman Automotive	Kubota SVL75-2	28	\$ 68,189.00	\$ 1,200.13	\$ 69,389.13
AR Equipment Sales	Wacker Neuson KDI 2504 TCR	12	\$ 77,477.00	\$ 1,363.60	\$ 78,840.60
Nortrax Canda	John Deere 323E CTL	0	\$ 88,825.00	\$ 1,563.32	\$ 90,388.32
Toromont Cat	Caterpillar 279D CCE	0	\$ 97,683.00	\$ 1,719.22	\$ 99,402.22
Hitrac Inc	Case TR270	4	\$ 91,158.00	\$ 1,604.38	\$ 92,762.38

The 2016 capital allocation for this purchase was \$85,000 therefore the successful bidder was, after taxes \$5388.32 over budget.

During the tendering process bidders were asked to include provisional tender prices for a listing of seven specific implements that could be added to this machine to expand its capabilities and improve the operations of the Town. In the 2017 Capital budget \$27,000 has been included to purchase additional attachments which are felt to be key pieces to notably improve the operations and these items are a power rake and stump grinder. Additional pieces that would be useful to various departments within the O&F division are a rotary cutter (brush cutter), and pallet forks. Below is a table summarising the costs for these attachments from the compliant bidders.

Implement	John Deere	Caterpillar
Rotary Cutter	\$ 13,850.00	\$ 32,046.00
Stump Grinder	\$ 13,565.00	\$ 10,259.00
Power Rake	\$ 13,089.00	\$ 9,978.00
Pallet Forks	\$ 1,975.00	\$ 1,715.00
Total Cost	\$ 42,479.00	\$ 53,998.00
Rebate	-\$ 4,247.90	\$ -
Town's portion HST	\$ 672.87	\$ 950.36
TOTAL COST	\$ 38,903.97	\$ 54,948.36

The John Deere attachments, if purchased at the time of machine order will benefit from an additional 10% discount which is noted above. This means that the purchase of the power rake and stump grinder would be \$26,654.00 less \$2665.40 in rebate equalling \$23,988.60. With the addition of the low cost pallet forks the total cost of the three implements after rebate would be \$25,766.10 and the Town's portion of HST would be \$26,219.58

Given the lowest compliant bid price and lowest attachment bid price, it is the recommendation of the Operations and Facilities Executive Committee that the following:

1. To award tender 16-OF- 14 to purchase a compact tracked loader to Nortrax Canada of Thunder Bay for a purchase price of \$88,825.00 plus the Town's portion of HST at a budget shortfall of \$5388.32
2. Approve the capital purchase in 2017 of 3 attachments being a power rake, stump grinder, and pallet forks to realize a 10% savings for a purchase price of \$25,766.10 plus the Town's portion of HST
3. That the Mayor and Clerk be authorize to enter into a purchase agreement.

Respectfully submitted



Travis Rob, EIT

Manager of Operations & Facilities

Council Approval of this report will ensure the following:

1. To award tender 16-OF-14 to purchase a compact tracked loader to Nortrax Canada of Thunder Bay for a purchase price of \$88,825.00 plus the Town's portion of HST at a budget shortfall of \$5388.32
2. Approve the capital purchase in 2017 of 3 attachments being a power rake, stump grinder, and pallet forks to realize a 10% savings, for a purchase price of \$25,766.10 plus the Town's portion of HST
3. That the Mayor and Clerk be authorize to enter into a purchase agreement.

2017FebBobcatTenderAward

February 6, 2017

Report To: Travis Rob, Manager of Operations and Facilities

From: Milt Strachan, Transportation Superintendent

Subject: Tender No. 16-OF-14 Compact Track Loader and Provide Pricing for Seven Attachments

There were a total of five (5) tenders received. I will briefly explain deficiencies if any for all five (5) tenders.

- 1.) Dave Goodman Automotive, Emo, Ontario.
Make: Kubota
Model: SVL75-2 with High Flow

There are twenty eight (28) areas of concern where this tender did not meet the specifications. Some of them are just differences in design and minor deficiencies. Several are major deficiencies.
The Kubota SVL75-2 does not meet the specifications in the Tender.

- 2.) AR Equipment Sales, La Salle, Manitoba.
Make: Wacker Neuson
Model: Kohler KDI 2504 TCR

There are twelve (12) areas of concern where this tender did not meet the specifications. Seven (7) of these are differences in design and are minor deficiencies. Five (5) of them are major deficiencies.
The Kohler KDI 2504 TCR does not meet the specifications in the Tender.

- 3.) Nortrax Canada, Inc., Thunder Bay, Ontario
Make: John Deere
Model: 323E CTL

The John Deere 323E CTL meets or exceeds all of the specifications in the Tender.

- 4.) Battlefield Equipment Rentals, Toromont Cat, Thunder Bay, Ontario.
Make: Caterpillar
Model: 279D CCE

The Caterpillar 279D CCE meets or exceeds all of the specifications in the Tender.

- 5.) Hitrac (1974) Inc., Winnipeg, Manitoba.
Make: Case
Model: TR270

There are nine areas of concern where this tender did not meet the specifications. Four (4) of those are differences in design and minor deficiencies. Five (5) of them are major deficiencies.
The Case TR270 does not meet the specification

Summary:

There are two Compact Track Loaders that meet the specification in the Tender, the John Deere 323E CTL and the Caterpillar 279D CCE. I will list the price of these with the three attachments that we would get the most use out of while trying to stay within the budgeted amount for the attachments. These attachments are the Rotary Cutters, The Stump Grinder and the Power Rake. I am also going to add the price of the Pallet Forks for consideration as it is a lower cost item that would definitely come in handy for moving things around the yard and inside the buildings where we cannot always utilize the Front End Loader with Forks do to the size.

John Deere 323E CTL Track Loader \$88,825.00
H.S.T. \$11,547.25
Total \$100,372.25

Rotary Cutters
Includes Heavy Duty Cab Door \$13850.00
H.S.T. \$ 1850.50
Total \$15650.50

Stump Grinder \$13565.00
H.S.T. \$ 1763.45
Total \$15328.45

Power Rake (Landscaper) \$13089.00
H.S.T. \$ 1571.57
Total \$14660.57

Pallet Forks	\$ 1975.00
H.S.T.	\$ 256.75
Total	\$ 2231.75

Caterpillar 279D CCE	\$97683.00
H.S.T.	\$12698.79
Total	\$110381.79

Rotary Cutters	\$32046.00
H.S.T.	\$ 4165.98
Total	\$36211.98

Stump Grinder	\$10259.00
H.S.T.	\$ 1333.67
Total	\$11592.67

Power Rake (Landscaper)	\$ 9978.00
H.S.T.	\$ 1297.14
Total	\$11275.14

Pallet Forks	\$ 1715.00
H.S.T.	\$ 222.95
Total	\$ 1937.95

The total cost of the attachments for the John Deere before taxes is **\$42,479.00**
All attachments ordered at the same time as the John Deere Track Loader
receive an additional 10% discount which amounts to a **\$4247.90** savings before
taxes. This is stated in the Tender. That brings the price down to **\$38199.10**

The total cost of the attachments for the Caterpillar before taxes is **\$54258.**

With all things being equal between the two (2) Compact Track Loaders that
meet the specifications in the Tender the John Deere 323E CTL Compact Track
Loader is the low price for both the Loader and the Attachments. It is my
recommendation that we purchase the John Deere from Nortrax Equipment Inc.



Milt Strachan,
Transportation Superintendent