

**To:** Administration & Finance Executive Committee  
**From:** Tyler Moffitt, Fire Chief/CEMC  
**Date:** March 11, 2019  
**Subject:** Tender 19-AF-02 Triple Combination Custom Pumper Fire Truck

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## Background

The Town of Fort Frances advertised a tender for a Triple Combination Custom Pumper Fire Truck. Tenders closed on Tuesday, March 5, 2019 at 2:00 PM CST with two tenderers' submitting a bid before the deadline. **Note:** These two tenderers are two of the major manufacturers of fire apparatus in North America.

The lowest bid was Fort Garry Fire Trucks from Winnipeg, MB; their bid was compliant to all the tender specifications.

Fort Garry Fire Trucks bid came in at **\$590,429.00**; the total net tender cost to the town would be **\$600,820.55**.

The other tenderer bid came in at **\$682,427.20**; the total net tender cost to the town would be **\$694,437.92**. This tenderer's bid was not compliant to all the tender specifications; they could not match the BODY WARRANTY OF 20-YEARS.

Meanwhile, the Fort Garry Fire Trucks bid was without trade-in of our 11-2 2008 Pumper Fire Truck; they did provide a trade-in value of **\$3,000** on our 11-1 1995 Pumper Fire Truck.

As stated in Fort Garry Fire Trucks bid, they did not feel they would be able to make an adequate offer on the 11-2 2008 Pumper Fire Truck. They have multiple similar units in stock that have been in stock for a few years without any interest of anyone wanting them.

As well, the other tenderer that came in at **\$694,437.92** also stated in an email prior to submitting a bid... they were unable to bid due to the restrictive descriptions contained within the tender documents ... referring to the statement that bidders **SHALL** include a trade-in value for the two pumper fire trucks.

On Friday, March 1, 2019 I contacted the two bidders via email and informed them of the following addendum:

## ***ADDENDUM #1***

*The requirement contained within **Tender 19-AF-02 TRIPLE COMBINATION CUSTOM PUMPER FIRE TRUCK**), which reads:*

*Supply the Town of Fort Frances with one (1) **Triple Combination Custom Pumper Fire Truck**.*

*a) All bid submission **shall** include a trade-in value of the following two separate pieces fire apparatus:*

**NOTE: THE REQUIREMENT THAT ALL BID SUBMISSIONS SHALL INCLUDE A TRADE-IN VALUE OF THE FOLLOWING TWO SEPARATE PIECES FIRE APPARATUS IS NO LONGER A REQUIREMENT AND IS THEREFORE REMOVED.**

As well, this **ADDENDUM #1** was placed with our advertised tender on our town's website by our clerk.

The delivery of a Triple Combination Custom Pumper Fire Truck from Fort Garry Fire Trucks would be in **2020**.

This new Pumper Fire Truck would be a **2020 Capital item**, which would have to be approved within the first week of this coming **April ...** to guarantee the pricing.

As well, Fort Garry Fire Trucks does offer a **Pre-Payment Discount Plan**, which is as follows:

<b>Fort Garry Fire Trucks Pre-Payment Discount Plan Options</b>			
25% Pre-Payment	50% Pre-Payment	75% Pre-Payment	100% Pre-Payment
\$1,500 off Total Price	\$3,000 off Total Price	\$4,500 off Total Price	\$6,000 off Total Price

Meanwhile, having this modern NFPA (National Fire Protection Association) compliant and essential Pumper Fire Truck in place will ensure our teams capability to continue onward with protecting our people, the property, the environment, and the economy of the Town of Fort Frances.

### **Additional Information**

In 2020, our 11-1 Pumper Fire Truck will be 25-years-old, our 11-3 Aerial Ladder Truck will be 32-years-old, and our 11-2 Pumper Fire Truck will be 12-years-old. The Town of Fort Frances Fire Apparatus is aging.

In fact, Fire Underwriters Survey classifies our 11-1 Pumper Fire as **Reserve Status** and it receives **no credit** with regards to insurance grading purposes.

Our 11-3 Aerial Ladder Truck because of its age ... receives **No Status** and receives **no credit** with regards to insurance grading purposes.

As well, in 2020 our 11-2 2008 Pumper Fire Truck will be 4-years away from being classified as **2<sup>nd</sup> Line Duty Status**.

According to NFPA (National Fire Protection Association) 1911 “Standard for Inspection, Maintenance, Testing, and Retirement of In-Service Automotive Fire Apparatus 2012 Edition” Annex “D” states: “Any apparatus over 25 years of age should be retired from service.

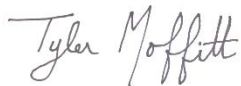
Meanwhile, 11-1 Pumper Fire Truck could potentially be relocated to the old ambulance garage north of the hospital. It would be a valuable water-tender for non-fire-hydrant areas, as well as training purposes etc. as our Airport Training Grounds has no fire hydrants.

In closing, I highly recommending we award **Tender 19-AF-02** to Fort Garry Fire Trucks.

### **Recommendation**

That the Administration & Finance Executive Committee approves this report and directs Council to bring forward the resolution to approve with proceeding to award **Tender 19-AF-02** to Fort Garry Fire Trucks for a total net tender cost of **\$600,820.55**.

Respectfully submitted,



Tyler Moffitt  
Fire Chief/CEMC  
Fort Frances Fire & Rescue Service