

November 4, 2020

Report To: Mayor and Council

From: Travis Rob, Manager of Operations and Facilities

**RE: Purchase of New Sand Truck**

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The Town reached out to suppliers under the LAS Group Purchasing program for the purchase of a new tandem drive sand truck. Because the tendering has already been completed by LAS a full tender did not have to be prepared for this purchase, however appropriate wording has not yet been included in our procurement policy as this policy is currently under review by Administration. Therefore, in accordance with the Administration report dated April 8, 2020, a report is being brought forward to document the purchase. Volvo, Peterbuilt and Kenworth were sent a spec by which to price us trucks including the trade in of our 2004 Sterling sand truck.

The prices are shown below.

Firm	New Truck Price	Trade in value	Subtotal	Town's portion HST	Total Price	Delivery
Peterbuilt	\$214,569.50	-\$10,000	\$204,569.50	\$3,600.42	\$208,169.92	60 Days
Kenworth	\$208,778.00	-\$4,000.00	\$204,778.00	\$3,604.09	\$208,382.09	26 Weeks
Volvo	\$256,892.79	-\$3,000.00	\$253,892.79	\$4,468.51	\$258,361.30	26 Weeks

The 2020 Capital budget allocation for this purchase is \$215,000.00 so both the Peterbuilt and Kenworth are within budget allocation. The Volvo and Kenworth both specified a Tenco spreader box while Peterbuilt specified a Viking Cives box installed by GinCor. All sand boxes met the spec, however the delivery on the Viking Cives was substantially less than the Tenco units. In addition, the Peterbuilt was a longer truck with heavier axels to better accept the sanding unit and PTO on the front of the frame. Given that most of the issues we have had with our current truck have been related to strain on axels and drive gear a heavier axel set is important.

In addition to the heavier axel set, the delivery time is a key component for this piece of equipment and the shorter delivery of the Peterbuilt is a welcome addition. The fact that there is a Peterbuilt dealer in Town for service, diagnostics, and warranty also adds value to the purchase as warranty and repairs need to be completed quickly on this very key piece of our fleet.

It is the recommendation of the Operations and Facilities Executive Committee to purchase the Peterbuilt Sand Truck at a total cost of \$208,169.92

Respectfully Submitted



Travis Rob, P.Eng  
Manager of Operations and Facilities

**Council approval of this report will agree with the recommendation of the Operations and Facilities Executive Committee to purchase the Peterbuilt Sand Truck at a total cost of \$208,169.92**