

October 23, 2019

Report To: Mayor and Council

From: Travis Rob, Manager of Operations and Facilities

RE: Award of Tender 19-OF-11 – 5 year Garbage and Recycle Collection

The Town of Fort Frances existing garbage Collection contract is set to expire at the end of October 2019 so a new 5-year garbage collection contract tender was advertised in September of 2019. Tenders were opened publicly in the Committee Room of the Civic Centre on September 24, 2019 with one firm submitting a tender bid.

Attached is a report from Craig Miller, Environmental Superintendent outlining the tender bid received and comparing it to the previous years contract.

The costs going forward have increased sharply, however with changes to the Recycle program coming forward provision has been included in this tender to allow the town to transition out of that service depending on how the transition rolls forward. In post tender discussions with Asselin's, the reason for the increase in costs is related, primarily, to the market increase in wages, particularly with truck drivers brought about by the New Gold Mine to the west of Fort Frances. Asselin's is willing to reduce the total 5-year tender price for garbage and recycle collection by \$20,000.00 (or \$4000.00 per year) to ease the impact to the Town of Fort Frances. This would result in an annual garbage collection cost of \$192,380.05 and annual recycle collection of \$99,388.67 for a revised total tender price of \$1,507,793.60. Attached to this report you will find a breakdown in costs, based on Town of Fort Frances operating costs, estimated inflationary increases and profit for a comparison against the tender prices.

It is the recommendation of the Operations and Facilities Executive Committee to award Tender 19-OF-11 – 5 year garbage and recycle collection to Asselin Transportation at the revised tender price of \$1,507,739.60 and further that Mayor and Clerk be authorized to execute the agreement on behalf of the Corporation.

Respectfully Submitted



Travis Rob, P.Eng
Manager of Operations and Facilities

Council approval of this report will agree with the recommendation of the Operations and Facilities Executive Committee to award Tender 19-OF-11 – 5 year garbage and recycle collection to Asselin Transportation at the revised tender price of \$1,507,739.60 and further that Mayor and Clerk be authorized to execute the agreement on behalf of the Corporation.