



FORTFRANCES
BOUNDLESS

PURCHASE OF RECORDING SERVERS

**ADMINISTRATIVE
REPORT**

Date: 2022-03-14
From: Jeremy Hughes, Information Technology Manager
To: Committee of the Whole
File Number: 2022-COTW-1005

1. ISSUE

- (1) Purchasing recording servers as part of the *Downtown Core Video Surveillance Upgrade* project

2. ADMINISTRATIVE RECOMMENDATION

It is the recommendation of the Information Technology Manager:

THAT Council of the Town of Fort Frances authorize the purchase of recording servers from Dell Technologies at a cost of \$93,412.20, including the Town's portion of HST.

3. STRATEGIC IMPACT

Objective 23 of the *Strategic Plan* proposes working with community partners to address social issues more effectively. The *Downtown Core Video Surveillance Upgrade* project addresses community safety concerns by enhancing video surveillance capabilities throughout the downtown core of Fort Frances to support the Ontario Provincial Police's vision for safe communities and a secure Ontario.

4. OPTIONS & ALTERNATIVES

- (1) Authorize the purchase of recording servers from Dell Technologies at a cost of \$93,412.20, including the Town's portion of HST, and in compliance with a resolution of Council from November 23rd, 2020 detailing *Collaborative Sourcing*.
- (2) Deny the purchase of recording servers.

5. HISTORY

On July 23rd, 2021, the Town, in partnership with the Fort Frances OPP, applied to the Ontario CCTV Grant Program.

Resolutions passed by the Police Services Board on July 16th, 2021 and Council on August 9th, 2021 supported this application.

On October 7th, 2021, the Town was notified that it was successful in receiving \$170,000 in total funding toward this \$340,000 project. The corresponding Transfer Payment Agreement was executed on November 8th, 2021. Funding was received on February 1st, 2022.

On January 31st, 2022, carryover of capital from the 2021 Capital Budget was approved, including the purchase of recording servers for the *Downtown Core Video Surveillance Upgrade* project.

6. ANALYSIS

This purchase is funded through a provincial grant and out of the Modernization Fund. This report is presented directly to Council in an effort to avoid imminent price increases and complete as much procurement as possible for this project within the grant's original time constraints.

As per a resolution of Council from November 23rd, 2020 detailing *Collaborative Sourcing*, quotes have been obtained, without the need for a formal Tender or Request for Proposal, from the following qualified vendors:

- CDW Canada Corp.
- Compugen Inc.
- Dell Technologies

Each vendor has quoted pricing for identically specified recording servers (2x Dell PowerEdge R7515) with storage arrays (2x Dell EMC ME4084). Hardware warranties and software support are included for a period of 5 years.

Dell provided the lowest price, which is less than the budget allocation for this section of the project.

7. CONSULTATION

- OPP for specifications of equipment
- Data centre team provided by the manufacturer

8. SUPPORTING DOCUMENTS

- (1) Quotation Analysis

Vendor	CDW	Compugen	Dell
Recording Server	\$13,945.12	\$11,034.38	\$7,176.39
Storage Array	\$65,983.12	\$58,993.98	\$38,458.56
Freight	\$0.00	\$0.00	\$263.34
Unit Price	\$79,928.24	\$70,028.36	\$45,898.29
Subtotal (2 Units)	\$159,856.48	\$140,056.72	\$91,796.58
Town's Payable Tax (1.76%)	\$2,813.47	\$2,465.00	\$1,615.62
Total Quotation Price	\$162,669.95	\$142,521.72	\$93,412.20
Difference from Low Quotation	\$69,257.75	\$49,109.52	\$0.00
Approximate Budget Allocation	\$106,000.00	\$106,000.00	\$106,000.00
Total Quotation Price (13% HST)	\$180,637.82	\$158,264.09	\$103,730.14
Anticipated Delivery Date		2022-05-29	2022-06-08