

July 29, 2014

Report To: Mayor & Council



From: Doug Brown, Manager of Operations & Facilities

SUBJECT: Tender 14-OF- 03 - Supply of New Plow/U Body Sand Truck and Trade-in of 1997 Ford Louisville L8500 Single Axle Plow/Dump Truck

As you are aware the approved 2014 capital budget included the purchase of one (1) new snowplow truck c/w "U" body sand box for the Public Works Area of the Operations & Facilities Division. The total capital budget is \$ 255,000.

The tender call was advertised on May 28, 2014 in the Fort Frances Times with the tender closing on Tuesday, July 8, 2014 at 2:00 p.m. The tender documents and specifications were developed to be generic in nature to ensure all main large truck manufacturers (Freightliner, Kenwood, Peterbilt, International, etc...) could meet the specifications and that the Town could select the low tender. Six tender specifications were distributed with 3 tender bids being submitted.

Please find attached an administration report prepared by Milt Strachan, Transportation Superintendent outlining the results of the tenders received. Spreadsheet No. 1 is a summary of the results of the tender. The truck will be delivered in 90 to 120 days once the Town issues a purchase order to the supplier. The net cost to the Town is \$ 234,271.87, which is \$ 20,728.13 below the approved budget.

Town Administration recommends the following;

- 1) That one (1) snow plow truck c/w U body box as outlined in the tender documents 14-OF-03 be awarded to the low tender bidder, C.C. Poulin Equipment Ltd. at a total cost of \$ 260,148.60 (all taxes included).

Respectfully Submitted
Operations & Facilities Division

A handwritten signature in black ink that reads 'Doug Brown'.

Doug Brown, P. Eng.
Operations and Facilities Manager

Council approval of this report will ensure the following;

- That one (1) snow plow truck c/w U body box as outlined in the tender documents 14-OF-03 be awarded to the low tender bidder, C.C. Poulin Equipment Ltd. at a total cost of \$ 260,148.60 (all taxes included).

2014Julytender14-of-03snowplowtruck

THE TOWN OF FORT FRANCES

July 25, 2014

Report To: Doug Brown, Manager of Operations & Facilities
From: Milt Strachan, Transportation Superintendent
Subject: Tender No. 14-OF-03 – New Plow/UBody Sand Truck

There were a total of three (3) tenders received. They were from C.C. Poulin Equipment Limited, Thunder Bay Truck Centre Inc. and Western Star Sales Thunder Bay Limited.

All three of the trucks tendered meet or exceed the required specifications in the Tender Package.

It is my recommendation that the Town of Fort Frances purchases the 2015 International-Model 7600 6 X 4 from C.C. Poulin Equipment Limited, at the lowest bid price of \$260,148.60 (includes all taxes).



Milt Strachan
Transportation Superintendent
Town of Fort Frances



Spreadsheet #1 - Tender No. 14-OF-03 - Results - New Plow/U body Sand Truck
July 8, 2014

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	CC Poulin Equipment Ltd	Thunder Bay Truck Center Inc.	Western Star Sales Thunder Bay Ltd.
Equipment Description			
Chasis Manufacturer	International	Peterbilt	FreightLiner
Plow Equipment Manufacturer	Viking	Viking	Viking
Plow Model	VCL500T	VCL36-11-45C	VCL500T
Dump Body Manufacturer	Viking	Viking	Viking
Body Model	PL1415HW	PL1415HW	PL1415HW
New Plow/Ubody Sand Truck	\$239,720.00	\$258,981.00	\$251,701.00
Trade-in of 1997 -Ford Louisville L8500 Single Axel Plow/Dump			
Truck with Sander and wing	(\$9,500.00)	(\$5,555.00)	(\$12,000.00)
Subtotal	\$230,220.00	\$253,426.00	\$239,701.00
HST	\$29,928.60	\$32,945.38	\$31,161.13
Total Price (includes all taxes)	\$260,148.60	\$286,371.38	\$270,862.13
Net Cost to the Town for New Plow/U body Sand Truck	\$234,271.87	\$257,886.30	\$243,919.74
2014 Budgeted Amount	\$255,000.00	\$255,000.00	\$255,000.00
Over/Under Budget By	(\$20,728.13)	\$2,886.30	(\$11,080.26)
Difference from Low bidder	\$0.00	\$23,614.43	\$9,647.87